

# CORPORATE BROCHURE

LUTTLI

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ABOUT US

Since its parent company was founded in 1927, GROUPE RAGNI has established itself as a key player in the public lighting sector. As a designer and manufacturer of global solutions and partner to connected territories, our Group provides comprehensive support to local authorities thanks to the expertise of its brands. From grid lighting to autonomous solar solutions, including connected environmental technologies, the company offers a global range of products and services tailored to all applications, combining energy efficiency and cost control.

Our mission? To facilitate access to the well-being and the safety for women and men, serving communities and respecting life by offering complete and sustainable solutions, materialized by an innovative range of lighting products and smart connected public lighting services.

Our ambition is to make every region safer, more resilient to face climate change, more respectful of the environment and more conducive to the development of all forms of life, without ever compromising the quality and performance of our products.

Our commitment goes beyond simply selling solutions. We work alongside local authorities, supporting our customers and forging solid, long-term relationships with them.

We know that every region is unique, with its own economic, socio-cultural, political and biological specificities. That's why GROUPE RAGNI offers tailor-made solutions, developed using an eco-design approach, to respect and even strengthen the relationship that each individual, whether human, animal or plant, has with their territory.

### **GROUPE** RAGNI





### WELCOME MESSAGE

For nearly a century, GROUPE RAGNI has been lighting up communities with passion, innovation, and high standards. As a family-run business now led by the fourth generation, we have evolved without ever losing sight of what makes us strong: the alliance between renowned artisanal know-how and the most advanced technologies. Each luminaire we design carries the legacy of this commitment, combining quality, durability, and performance to enhance every territory.

Over the decades, our story has been shaped by meaningful encounters and bold innovations, resulting in tailor-made solutions that reflect our clients' ambitions and identities.

Today, as environmental and energy challenges call for a profound transformation in our habits, we are more committed than ever to supporting local authorities in their transition to mindful lighting—resource-efficient and meaningful for future generations. This means focusing on energy efficiency, integrating renewable energy, and applying smart devices to infrastructures.

Our strength rests on a solid local integration and proven industrial expertise. With seven specialized production sites and a network of partners in over 60 countries, we have built a model where proximity and responsiveness serve every community. Whether it's a historic street in France, a district in transformation in Europe, a public square in Africa, an avenue in America, or an ambitious project in the Middle East, we stand alongside our clients with one promise: to bring lighting that makes sense.

More than a lighting solutions manufacturer, we are a committed player in the sustainable transformation of living spaces. Together, let's make possible a future where light illuminates, enhances, and protects.Together, let's shape a bright and sustainable future.

Welcome to the world of GROUPE RAGNI.

Stéphane and Jean-Christophe RAGNI

# OUR **Key Figures**



lighting points in 2025

## OUR BRANDS

A global, sustainable approach that goes beyond lighting to help you rethink your territories, thanks to our 7 complementary brands.



### **Our values**





### Almost half of the average local authority's electricity bill is dedicated to the lighting of public spaces.

At a time when climate change is a major concern, the energy crisis is raging and local authority budgets are shrinking, public lighting is an essential part of the equation. Through practical, sustainable solutions, GROUPE RAGNI is committed to work with local and regional authorities as a key player in the energy and ecological transition, providing better lighting with less energy and optimizing local resources through the use of intelligent technologies.

#### THE ISSUES TO BE RESOLVED

products



resources leading

to additional costs



Preserving biodiversity and the night sky

Lighting is the starting point for an environmental and energy transition



Ensuring the lighting of public spaces

Integrating lighting into a smart city

appeal



- **01** Reducing electricity bills by supporting local authorities in their public lighting policies
- **02** Reducing our territories' environmental impact
- **03** Using smart technologies to enhance community life and optimize local resources



#### By solarizing

Solar technology is an essential response to these challenges. As experts in this solution for over 20 years, we offer the best performance and longest life on the market.

#### What are the advantages?



No trenching or cabling costs



No energy bills



0 CO<sub>2</sub> emissions in the use phase



Promoting your environmental approach

#### Did you know?

During its use phase, lasting up to 25 years, a solar light generates no CO2 emissions.

However, the impact of public lighting on biodiversity remains significant. The integration of smart management solutions can be a good option for installing lighting that respects biodiversity.



#### By modernizing

Simply refurbushing obsolete, energy-intensive equipment to LED technology, coupled with local or remote control management technologies, brings major benefits.







Energy savings of 50% to 80% [1] Immediate reduction of more than 10% in electricity costs for local authorities

Full return on investment in 4-6 vears[2]

To ensure continuity of public service and cost reduction, you need to take into account:





Maintenance



To achieve this goal, GROUPE RAGNI can extend your existing luminaire's lifespan by replacing outdated sources with state-of-the-art LED technology. This upgrade is not only more cost-effective but also better tailored to prevent light pollution, thereby preserving the night sky, biodiversity, and the well-being of local residents.<sup>[3]</sup>

#### By embellishing and securing

The quality of public infrastructure and the beauty of street furniture contribute to an area's appeal. They encourage communities to reclaim their spaces and act as real catalysts for social links.

#### What are the advantages?



Citizens reclaiming spaces



Heritage's enhancement



Light marking of paths and spaces



Inclusion of visually impaired and mobility-impaired individuals



Opening of new shops and services



Promoting your environmental approach

[1] Source: Study of the ADEME - Rénover l'éclairage extérieur (Octobre 2021), page 6.

[2] Source: Article Les Echos - Opinion | L'éclairage, chantier prioritaire de la transition écologique (https://www.lesechos.fr/idees-debats/cercle/opinion-leclairagechantier-%20prioritaire-de-la-transition-ecologique-1771967)

[3] Source: Article En ville, l'éclairage public est un outil de santé - www.lumieresdelaville.net/paroles\_urbs/ville-eclairage-public-sante-publique/



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#### By connecting

To improve the economic and energy efficiency of your public lighting, optimize your resources and manage your public infrastructure, GROUPE RAGNI offers you smart solutions. These include detection devices and remote control management via our platform, enabling you to supervise and monitor your installations without having to move and thereby avoiding any wastage. Thanks to our smart city expertise, we can supervise:





#### Financing

Aware of the budgetary constraints faced by public authorities, GROUPE RAGNI is committed to helping them in finding innovative financing solutions to support the renovation of their public lighting systems.

This approach is based on a dual deployment:



In France, the Group offers customized support to identify available financial aid solutions — such as grants or calls for projects — and facilitate their mobilization, from eligibility assessment to file preparation, particularly for EPCI (Public Intercommunal Cooperation Establishment).



Internationally, the Group offers tailored financing, adapted to local contexts. These solutions rely on bilateral instruments, such as those provided by Bpifrance, the Directorate General of the Treasury, or export credit agencies, as well as multilateral levers like development banks.

GROUPE RAGNI aims to strengthen its technical offerings by providing financing solutions tailored to the realities of each territory.



#### Our mission

Facilitate access to well-being and the safety of human beings



By offering comprehensive and sustainable solutions



#### At the service of territories



#### With respect for living beings



This *raison d'être* is reflected in proactive dialogue with our stakeholders to promote mindful lighting and create a positive impact within our ecosystems



#### In concrete terms



Centralized management of resource and energy consumption



Photometric designs tailored to the protection of nocturnal ecosystems



Access to renewable energy



Lighting scenarios tailored to specific use cases

**Harmolight**<sup>®</sup> embodies GROUPE RAGNI's vision for lighting in harmony with human needs, environmental balance, and territorial dynamics. This concept brings together the Group's commitments to an ambitious environmental transition, driven by listening, innovation, and a spirit of dialogue.



Guidance for all stakeholders throughout each stage of the project

# OUR Approach

To support you, GROUPE RAGNI's experts take a holistic approach to your project, studying all its features to offer you the technology and dimensions perfectly suited to your needs.



**PROFILE** ANALYSIS

• Audit of existing or future lighting and infrastructure

Perimeter
 of project and use

• Integration of biodiversity



#### CUSTOMIZED SUPPORT

 Tailor-made products and technologies according to your needs

- Multiple studies (photometric, energetic, mechanical) to define the best solution
- Project financing study



#### DESIGN & PRODUCT DEVELOPMENT

 Eco-design and life cycle assessments

• All in-house skills

• R&D

- Constant
   evolution
- Tailor-made products

# For a bright and sustainable future



#### MANUFACTURING

#### **7 production sites**

- 5 in France
- 1 in Germany
- 1 in the United States



#### INSTALLATION

#### Installation tools



### OPERATIONS & MAINTENANCE

Long-term local support through a team present in the field

# A WORLDWIDE LOCAL PRESENCE

# By actively listening to our customers, teams and partners, and by favouring local approaches, we focus on human proximity and place the development of each country's economy at the heart of our concerns.

Guided by this commitment, GROUPE RAGNI has set up foreign subsidiaries dedicated to their markets and also has exclusive partners in Benin, Morocco and Gabon.

Represented in 60 countries, we have a network of 30 distributors around the world.

In mainland France, and French overseas departments and regions, the Group is represented by a network of 15 sales agencies.

Creation of subsidiaries in Latin America, United Kingdom and Middle East.

Joint Venture with EXPERIENCE BRANDS for RAGNI GROUP North America.

# Do you have A project?



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# BUILDING THE FUTURE TOGETHER

Headquarters RAGNI & • 15 French sales offices 1 subsidiary in the UK (Barnsley, South Yorkshire) **GROUPE RAGNI**  12 German sales representatives South region, France 1 subsidiary in the USA • 5 production facilities in France (Gaffney, South Carolina) • Headquarters NOVÉA ÉNERGIES (3 in the South region, 1 in Lyon and 1 in Angers) Angers, France 1 subsidiary in LATAM • • 1 production facility in Germany Headquarters SEV® 1 subsidiary in Colombia • • 1 production facility in Denver, Colorado Angers, France (Ragni Lighting) 2 subsidiaries in Africa o • Headquarters LEC (Senegal and Ivory Coast) Lyon, France 1 ORIENT subsidiary • Headquarters ECO-INNOV Grenoble, France 3 liaison offices (Morocco / Benin / Gabon) Headquarters HESS & VULKAN Villingen-Schwenningen. 30 distributors Germany worldwide Export to more than 60 countries ÓUP Villingen-Schwenningen Angers GROUPE Lyon • Grenoble Cagnessur-Mer Morocco -Branch office GROUPE Benin -Branch office GROUPE GROUPE Gabon -Branch office GROUPE RAGN GROUPE



GROUPE RAGNI brings together professionals with complementary areas of expertise, ranging from grid and solar autonomous public lighting to connected environmental solutions. As a trusted partner to local authorities seeking to make savings and optimize their resources, we support them in their environmental and energy transition thanks to our unique know-how built on a century of experience combining industrial expertise and a culture of innovation. Together, we can create...

...a bright and sustainable future.

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This brochure uses organic inks and paper from sustainably managed forests.

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